# Federated Mortgage Origination Process Impacts April 9, 2020 - PM



| <u>Impact</u> | Description   | Wells Fargo   | <u>Flagstar</u>   | <u>Farmers</u> | First National Bank   | Freedom Mortgage   | <u>US Bank</u>  | Mitigation Steps  |
|---------------|---|---|---|----------------|---|--|---|---|
| 4506-T        | The IRS is<br>temporarily not<br>processing 4506-<br>T forms (tax<br>transcripts)               | Still requiring a signed 4506-T form even though it cannot currently be processed.  | Still requiring a<br>signed 4506-T<br>form even<br>though it cannot<br>currently be<br>processed. | TBD            | TBD   | Borrower to provide<br>evidence of payment<br>amount to IRS or evidence<br>of receipt of tax refund<br>from IRS.   | TBD   | Borrowers can request their tax transcript directly via this link. Only ask customers to request transcripts if required by investor (i.e. do not request for Wells).       |
| Appraisals    | Internal<br>appraisals are no<br>longer permitted<br>in PA due to the<br>stay-at-home<br>order  | Temporary flexibility for appraisals is being offered per the following document:  Wells Fargo Appr Flexibility - Mar 31 20 | TBD   | TBD            | Temporary flexibility for appraisals is being offered per the following document:  Appraisal Proposal FNB.pdf | For FHA loans closed before May 17 <sup>th</sup> , if standard appraisal cannot be completed, exterioronly and desktop-only appraisals are permitted. Additional guidance available here:  Freedom Mortgage 20-078 Credit Policy / | Temporary flexibility for appraisals is being offered per the following documents (FHA then FNMA/FRM):  US Bank Appraisal Flexibility - March 31 Flexibility - March 27       | Additional appraisal flexibility for Fannie Mae and Freddie Mac loans are outlined on page 2. FHA has also issued additional flexibility:  FHA Mortgagee Letter 2020-05.pdf |
| Closings      | In-Person<br>closings are<br>difficult to<br>complete due to<br>social distancing<br>guidelines | TBD   | TBD   | TBD            | TBD   | TBD  | TBD   | FACS has a safety procedure in place for closings. Maryland now allows remote closings per this order. No guidance is available yet on PA.                                  |
| Risk Factors  | TBD   | TBD   | TBD   | TBD            | TBD   | No government loans<br>under FICO 640 will be<br>accepted.   | Minimum FICO score of 620 for FHA, VA, and USDA. Also, no more than 2 risk factors can be present on an app. Details available here:  Planet-Home-Lendin g-Policy-Update-FHA- | Increased diligence when reviewing files.   |
| VOE           | TBD   | TBD   | TBD   | TBD            | VOE must<br>completed within 1<br>day of the closing<br>date.   | VOE must completed within 3 days of the closing date.  | VOE and other<br>documentation must be no<br>more than 60 days old<br>(normally 120 days).  | All VOE must be completed within 3 days of closing (1 day for FNB loans).   |

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#### The following requirements are now in effect for all loans originated by Federated Mortgage until further notice:

- 1. VOE must be completed within 3 days of the closing date (1 day for loans with FNB).
- 2. No new loans may be locked with Planet Home, PennyMac, or First Guaranty.
- 3. No borrowers who will rely on self-employed income may be locked with Freedom Mortgage.
- 4. All new rate locks must be for a period of 60 days or more.
- 5. All self-employed borrowers must provide an email within 3 days of closing from their business email address verifying that they are still operating.
- 6. If a self-employed borrower is not operating, only 75% of their average income from the prior two years can be used in the debt-to-income ratio.

If you require an exception to one of these guidelines for a loan that has already started the process but has not yet been closed, please contact Brett Ewing or Jordan Benis. Exceptions will generally not be granted for loans that have not yet started the underwriting process.

#### Additional guidance on temporary appraisal alternatives:

### Freddie Mac and Fannie Mae

| Loan purpose                   | LTV ratio                                 | Occupancy   | Ownership of loan being refinanced    | Permissible appraisals  |
|--------------------------------|---|-------------|---------------------------------------|---|
| Purchase*                      | Per Eligibility Principal resident Matrix |             | , <b>g</b>                            | Traditional appraisal<br>Desktop appraisal<br>Exterior-only appraisal |
|                                | ≤ 85% Second home<br>Investment           |             | N/A                                   | Traditional appraisal<br>Desktop appraisal<br>Exterior-only appraisal |
|                                | > 85%                                     | Second home | 1                                     | Traditional appraisal   |
| Limited cash-<br>out refinance |   |             | Fannie Mae-owned                      | Traditional appraisal<br>Exterior-only appraisal                      |
|                                | Per Eligibility<br>Matrix                 | All         | Not Fannie Mae-<br>owned              | Traditional appraisal   |
| Cash-out<br>refinance          |   |             | Fannie Mae or not<br>Fannie Mae-owned | Traditional appraisal   |

<sup>\*</sup>Excludes construction-to-permanent loans.